



Hewlett Packard

(formerly Compaq)

part one

KI's Mobile Universe, an innovative approach to contemporary work styles, has been specified by Hewlett Packard for their Warrington offices. A creative fusion of informal meeting areas, touch down points for nomadic staff and flexible private/open work space, the Mobile Universe helps HP achieve an advanced interface with customers and colleagues. As an example of interior design facilitating business objectives based on relationship marketing, the HP project is an impressive achievement. Created by space planners & interior designers Dimension Designed and project managers Rose Project Services, the space is the antithesis of conventional corporate design. Making full use of a central atrium, the design, in the words of RPS Clive Hughes '...provides a bit of magic...' Ultimately, the project reflects HP's approach to its customers. Speed, flexibility and solution driven. Good corporate design always reflects and interprets an organisation's business objectives. And does the design work? '...It has been well received by our own staff and customers alike. We're working on the next Flexible WorkSpace project right



now,' says Ian Hodgson of HP. KI provide global & local solutions to many hi-tech fast growth companies, such as Sun Microsystems, Unisys, NTL and Microsoft.

Location
Designer
Product

Warrington
Dimension Designed
700 Series Storage
Genesis
Venue D



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Hewlett Packard's proactive approach to their customers is based on flexibility. KI's award winning Flexible WorkSpace system, designed by Niels Diffrient, is used

to allow meetings and presentations to take place instantly. The user adjustable folding screens may be configured, immediately, to create spaces according to need. Mobile tables, in soft organic forms "...let people work in them not against them..." says Mark Crick of Dimension Designed. He continues the theme: "We made the tables crank height adjustable so they could overlap under or over each other, making it easy for people to pull up a table and work together. Clive Hughes notes, "...the mobile PowerTower™ lets people dock laptops wherever they want. Productivity is not constrained by a rigid wiring module...". As well as the Flexible WorkSpace system, KI's Mobile Universe incorporates the 700 Series lateral filing and storage system, an infinitely flexible solution for contemporary approaches to document management. At HP, storage units include static and mobile designs, tailored to meet the organisations needs. Reflecting KI's market of one approach, storage designs, unique to HP include mobile carts with teaming tops, closed and open fronts to store and display sales material and team bays with individual drawer locks. Colour finishes include black and adobe red combinations to complement the building's overall design scheme.



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Hewlett Packard has selected KI 700 Series Lateral Filing and Storage System for their Inchinnan customer services facility. HP has 650 staff at their new site, a great deal of whom have transferred from the company's Erskine office. HP considered all the filing options available in the market today before choosing KI, switching from the previous supplier. One of the major motives behind this decision to change supplier was that KI units have the capacity to be moved without the time-wasting task of unloading them: this is not possible with any other lateral filing system. This advantage, only possible because of KI's superior construction, will save HP a considerable amount of time and money, as the company has frequent internal staff moves.

HP also changed storage module to KI's 'five high' units to maximise capacity at the impressive Riverside facility. HP have praised KI's dealer Axis for their excellent performance on the project as everything was delivered on time and there were no complications.



KI are the world's leading specialist manufacturer of lateral filing solutions. High Technology/ Fast Growth companies frequently buy their products. Other customers include Cisco Systems, ntl and Sun Microsystems amongst many others.

Location	Inchinnan, Renfrewshire
Dealer	Axis
Product	700 Series Storage

Hewlett Packard

(formerly Compaq)

part three



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